



Weekly Market Report

May 3, 2021

Watch out! Important updates on these items.

Freight Rates—Rates and capacity issues continue to trend throughout the whole country. Trucks are in high demand causing both the shortages and rate increases. This seem to be a reoccurring theme and we do not expect relief any time soon. The Flower Rush in FL has officially begun. Freight rates are skyrocketing due to a lack of capacity in the region. The annual DOT Blitz is this week and will cause even more capacity issues nationwide.

Avocados: Mexican growers are beginning to harvest more fruit. Market is heavier now on the large size fruit, #2/70 CT still remain in short supply. CA harvest is now in full swing. Pricing will be lower on most sizes, however small fruit is still limited. Mexican crop is displaying end-of-season qualities of very high oil content. Fruit will ripen more quickly, and flavor profile is very good at this time.

- **Asparagus:** Markets are much higher as supplies have tightened up. Peru is slowly increasing by Mexico is in transition; CA and WA are slow to get started. **Local Asparagus from Fifers in DE is in stock.**
- **Bananas:** Supplies remain short due to damage from two consecutive hurricanes that hit Central America. Shippers are enacting Act of God; surcharges will be imposed. Higher pricing and potential gaps in supply on all 40lb bananas, and foodservice packs—chef 10lb and petites. **Plantain** supply and prices steady for next week.
- **Beets:** Loose beet markets are elevated due to lost crop from freeze in TX; should see some relief later this week.
- **Cauliflower:** Supplies are severely short as cool temps have impacted growth. Prices are very high; growers not expecting relief until mid-May.
- **Grapes:** Markets are slightly higher. Quality on green grapes is poor; prices are very high. Avoid use where possible. Mexican production will start in a few weeks.
- **Herbs:** Colombian basil quality still coming in mixed due to recovery from previous weeks of heavy rain; should see improvement in next 5-7 days. Other shorter shelf life herbs (dill, chives, tarragon) have seen improvement in quality.
- **Limes:** We've seen elevated costs over last few months predominately caused by a freeze that impacted growing region (Martinez, Mexico) in Jan; freeze killed off blooms combined with little rain over the last quarter led to overall low yields. Recent rain has helped initiate growth and recovery process. Large fruit will steadily become more available as small fruit dwindles in supply. May will produce more fruit overall vs. what we've seen in March/April but costs will still be elevated compared to "normal". Pricing will be very strong for next week on all sizes as inventory levels and imports remain limited at this time.
- **Oils:** Soy and Canola prices are expected to grind higher throughout rest of the year.
- **Onions:** **Red, Yellow onion** prices remain elevated. Due to cold weather in TX they are expecting a limited yield. In response, Northeast is raising prices to extend their season through late April/early May when NM and CA will start. Expect some sprouting through the next 2-3 weeks before new crop begins. This is due to springtime and storage crop being older than a normal year because of TX weather issues; working to keep onions dormant by storing them at cooler temps. **White Onion** prices are steady—seeing some of the same sprouting issues as reds/yellows. **Sweet onions** are steady; **Vidalia Onions** are in stock—**ONI150**
- **Peas:** Markets are lower as supplies slowly improve.
- **Peppers:** **Green** markets are steady with supplies from FL and Mexico. **Red Peppers** pricing will be higher next week as growing regions are transitioning. **Yellow peppers** will see less supply and higher pricing. **Mini Sweets** supplies are becoming more limited; pricing is higher.
- **Strawberries:** Markets remain very high. Cooler than normal temps have slowed down ripening; Mother's Day demand has kept markets high. **Stem berries will be in stock. Get orders in ASAP!**



Weekly Market Report

May 3, 2021

NOTABLE UPDATES

VEGETABLES

Arugula: Markets are steady. Quality is good.

Baby Kale: Markets are steady. Quality is good.

Baby Lettuce: Baby lettuces are available.

Baby Spinach: Markets are steady. Quality is good.

Baby Squash: Baby **zucchini** is available. **Sunburst and patty pan** are hard to come by and quality is spotty.

Baby Veg: Supplies are steady on all.

Beans: Markets are much higher; limited supplies arriving from FL. **Snipped bean** markets are much higher as well. **French bean** markets are steady; supplies have improved.

Broccoli: Markets unchanged; ample supplies from CA, Mexico and FL with good quality.

Broccoli/Cauliflower Florets: Markets are steady.

Broccolini: Supplies have improved and markets are slightly lower.

Brussels Sprouts: Supplies have started to improve and prices are steady.

Cabbage: Markets are steady with plenty of supplies from GA.

Carrots: Markets are higher on jumbo carrots as supplies wind down from Canada. GA season starting soon.

Celery: Markets steady with good supplies and quality from Oxnard and Santa Maria, CA.

Chives: Israeli Chives now available; expected to be until June of next year.

Cilantro: Markets steady; quality has improved.

Citrus: Oranges are steady. Smaller fruit will be an issue; rain has pushed the crop to larger sizes. CA clementines are in stock: **TAN15**, 10/3lb and **TAN05**, 5lb gift boxes. FL grapefruit is now in stock.

Cucumbers: Markets remain high as supplies from Mexico are down and Florida is not able to keep up with demand. GA will start soon. **Pickling cucumber** supplies are steady; prices still remain high. **European cucumber** and **mini cucumber** markets are higher with limited supply.

Corn: Markets are finally getting back to normal levels; cost will remain higher than previous years with elevated freight rates.

Eggplant: Markets are steady. Good supplies from Mexico and FL.

Garlic: Markets are steady.

Ginger: Markets are steady.

Greens: Markets are steady with good supplies coming out of GA.

Green Onions: Markets are steady.

Iceberg Lettuce: Markets are slightly higher with increased demand.

Leaf Items: Supplies from Salinas are improving and markets are steady.

Potatoes: New crop Norkotah and Burbank **russet potato** markets are steady. **Red** and **Yukons** steady as we are into FL crop. Canadian product still coming in with good quality. **Sweet Potato** prices are steady for this week. **Jumbo size will be limited until mid-October.**

Romaine: Markets are steady. Salinas has started with good supplies and quality.

Salad Mixes: Markets are steady.

Spring Mix: Markets are steady. Quality is good.

Squash: Markets are steady with improved supplies from GA.



Weekly Market Report

May 3, 2021

NOTABLE UPDATES

FRUITS

Apples & Pears: **Apple** markets remain high. Demand on small fruit will push markets higher as local supplies finish up. **Pear** markets remain high; Northwest store supplies are winding down.

Blueberry: Markets are slightly lower; supplies are slowly improving.

Blackberry: Markets are steady as supplies start to improve.

Cantaloupe: Markets are steady with good supplies of imports; domestic supplies will start in a few weeks.

Honeydew: Markets are higher with limited supplies of imports and domestic production is a month away at least.

Lemons: Markets are steady with good supplies. New crop imports have started.

Mango: Quality is improving as supplies from Mexico start to increase. We will also see supplies from CR, GT, and NI for the next few weeks. Prices are expected to remain steady.

Oranges: Quality issues with Navel oranges. We have new crop Valencia oranges in **ORA21** (113ct) and **ORA14** (88ct). Imported Clementines in stock **TAN15** 10/3lb and **TAN05** 5lb gift boxes. New crop CA Grapefruit in stock.

Pineapples: Supplies are getting better; pricing may ease in the coming weeks.

Raspberries: Supplies remain light and prices remain high.

Stone Fruit: Early crop yellow and white peaches as well as nectarines and apricots will be in this week. **Prices are high.** Plums will be out of stock until late May. Cherries are just getting started and will be pre-order only.

Watermelon: Markets are lower as supplies from FL have started.

Dairy: Egg markets dropping some while butter, cheese, liquid dairy markets are increasing slightly.

TOMATOES

Tomatoes, rounds/Romas: The round tomato market remains flat in both Mexico and Florida. Roma markets flat in both Mexico and FL.

Grape & Cherry: Grape and cherry markets are flat in Mexico and FL.