



# Weekly Market Report

September 13, 2021

**Watch out!** Important updates on these items.

*Freight Rates—PNW and Northeast rates continue to increase rapidly due to capacity shortages. CA and Southeast markets remain about the same.*

- **Avocados: Mexico—Mexico** – Harvest in Michoacan limited due to rain; series of storms coming in from Pacific and Gulf of Mexico. Not much damage to the trees but rain has limited areas that can be harvested. Fruit is heavy to small sizes, extremely clean with little #2 fruit seen in pack outs. Field price remains elevated; no relief in sight in the short term. Demand is strong amid short supply. Organic supply is in similar position to conventional; size peaking on 60ct and very few larger sizes available. **CA**—harvest coming in at a trickle; should wrap up next week. Field pricing mirroring Mexico; some imported fruit already working its way out West from Texas to help supplement dwindling amount of domestic Hass. **Peru**—Arrivals declining; should be supplies into Oct. Sizing is heavy to jumbo sizes; sporadic availability on 48s as containers come into ports. Fruit prices will climb, but not to same levels as Mexican and CA fruit. *We will see continued strong pricing on large size fruit, with 36ct actually increasing for next week. Slight weakening in the 70ct pricing. We do still have a mix of MX, CA, and PE in house.*
- **Apples:** Markets remain very high on Granny Smith, Galas, Golds. New crop harvest is underway; should help ease markets soon.
- **Asparagus:** Markets are higher. Supplies will be limited for the next few weeks.
- **Beans:** Bushel green bean markets are higher; supplies coming from VA and NY. Extreme heat hurting quality. Snipped beans seeing some quality issues due to extreme heat. French bean markets are steady; supplies have improved.
- **Broccoli & Broccolini:** Markets remain high with limited supplies.
- **Cauliflower:** Markets are on the rise; expected to continue to increase into next week.
- **Garlic, Ginger:** Markets are much higher on garlic and ginger; containers from China are extremely limited.
- **Green Onions:** Markets up significantly due to heat related crop loss. Growers expect this to last 3-4 more weeks.
- **Herbs:** Colombian **dill** still limited due to weather; should resolve in 2 weeks. Colombian **tarragon** supply has recovered; no longer limited. Israeli **chives** still limited due to summer weather.
- **Iceberg Lettuce:** Markets much higher with increased demand.
- **Limes:** Markets remain active. Pricing remains strong for next week. Will see better availability on small fruit, 230/150ct. Large sizes will be more limited.
- **Mango:** Supplies from Mexico starting to finish up; heavy rains in growing areas may shorten season. Brazil will start soon but markets are expected to increase over the next week.
- **Mushrooms: Shitake** supplies are limited; growers struggling with yield issues and cannot meet demand. **Maitake** are still very limited. **Oyster** supplies are limited due to growing issues; pricing elevated.
- **Onions:** We are now stocking Pacific Northwest, NY and Canadian onions. PA Sweets are in stock, **ONI15**. They will finish this week; Peruvian onions will be available for end of week.
- **Oyster Mushrooms:** Supplies are limited due to growing issues. Prices will be higher.
- **Peas:** Markets are higher with limited supplies.
- **Raspberries:** Markets remain elevated.
- **Romaine:** Markets are higher on whole Romaine and hearts.



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## NOTABLE UPDATES

### VEGETABLES

**Arugula:** Markets are steady.

**Baby Kale:** Markets are steady.

**Baby Lettuce:** Baby lettuces are available. **Frisee will continue to be limited throughout the winter.**

**Baby Spinach:** Markets are steady.

**Baby Squash:** Baby squash is available but pre-orders are best.

**Baby Veg:** Supplies are steady on all.

**Beets:** Good volume out of new regions; pricing steady again.

**Broccoli/Cauliflower Florets:** Markets are steady.

**Brussels Sprouts:** Markets are starting to ease as quality improves.

**Cabbage:** Markets are steady; good supplies coming from all over the East Coast.

**Cantaloupe:** Markets are steady; good supplies coming from CA.

**Carrots:** Canadian jumbo carrots in stock.

**Celery:** Markets are steady.

**Celery Root:** **Is available in very limited supplies.**

**Chives:** Israeli Chives now available; expected to be until June of next year.

**Cilantro:** Markets have eased as supplies have improved. Quality is good.

**Citrus:** New crop Valencia oranges will be in all codes. Imported clementines are in stock: **TAN15**, 10/3lb and **TAN05**, 5lb gift boxes. New crop CA grapefruit is now in stock.

**Cucumbers:** Markets are steady with supplies coming from multiple East Coast growing regions. **Pickling cucumbers are steady. Euro cucumber are higher this week. Mini cucumber supplies are very tight and being prorated; market is higher.**

**Corn:** Markets are starting to increase; will start to transition to southern growing regions in next couple of weeks.

**Eggplant:** Markets are slightly higher.

**Greens:** Markets are steady; supplies coming from NJ and MD.

**Leaf Items:** Markets are slightly higher.

**Peppers:** **Green** markets are steady with good supplies from multiple East Coast growing areas. **Hot house** pepper markets are steady this week; limited supplies on **orange**. Supplies are better and pricing is steady on **red, yellow and mini sweet peppers.**

**Potatoes:** Old crop **Burbank** are running low. New crop **Norkotas** are starting slowly, especially in larger sizes. Expect higher prices across the board and possibly subs for larger sizes. Expect larger size potato pricing to remain as high as new crop Norkotas are coming out of the ground small. 70, 60, 50, 40 CT. **Pricing is way up on all large sizes including #2. Reds and Yukons** will be coming from Canada and Minnesota. **White potatoes** coming from CA; pricing remains high due to freight.

**Salad Mixes:** Markets are steady.

**Shallots:** Supplies are starting to improve and markets starting to lower.

**Spring Mix:** Markets are steady.

**Squash:** **Markets remain slightly elevated. Yellow squash is limited.**



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## NOTABLE UPDATES

### FRUITS

- Bananas:** Banana pricing and supplies steady. **Plantain** pricing will be slightly elevated for next week; supply is lower.
- Blueberry:** Markets are higher.
- Blackberry:** Markets are steady.
- Grapes:** Markets are steady with supplies coming from CA.
- Honeydew:** Markets are steady with good supplies coming from CA.
- Lemons:** Markets are higher due to the end of Peru and Chile seasons. Limited supplies from CA and new crop Mexico is just getting started.
- Oranges:** Markets are higher; limited supplies of small oranges for the next few weeks. Imported **Clementines** in stock **TAN15** 10/3lb and **TAN05** 5lb gift boxes. CA **Grapefruit** in stock.
- Pears:** New crop Bartlett and Bosc Pears from WA are in stock. Anjou Pear harvest is expected to start this week in WA.
- Pineapple:** Starting to see some improvement in supply. Pricing remains strong.
- Stone Fruit:** Yellow/white peaches and yellow/white nectarines are in stock. Prices are steady. Black and red plums are in stock. **WA state cherries have finished for the season.**
- Strawberries:** Markets are higher as growers struggle to cover demand. Quality has been only fair with small sizes. **Stem berries are available with preorders only.**
- Watermelon:** Markets are steady.

**Dairy:** Cheese and butter markets both closed higher this week; eggs remained about the same. Liquid dairy prices set for Sept.

**Oils:** Prices will remain flat next week; markets seem to be staying off the highs for time being.

### TOMATOES

- Tomatoes, rounds/Romas:** The round tomato market is tight on both 6x6 and 5x6. Roma markets rising as supply for larger sizes continue to tighten up in both US and Mexico.
- Grape and Cherry:** Markets are decreasing as supply has increased and quality good.
- Baby Heirloom & Mixed Cherries:** Supplies are steady.
- Heirloom Tomato:** Supplies are steady. **Local Heirlooms** are in stock; **Local Baby Heirlooms** are still gapping.