



Weekly Market Report

October 11, 2021

Watch out! Important updates on these items.

Freight Rates—Local capacity is especially tight right now. PNW rates are slowly inching up; CA market remains expensive for this time of year, but stagnant. We expect the southeast market rates to begin ramping up as produce season approaches in the region. TX rates are also starting to increase due to higher demand.

- **Avocados: Mexico**— The avocado supply pipeline is looking better each week. Improved supplies have once again introduced pricing recognizable from times when avocado promotions were in full swing. Currently, there are good supplies across the size curve. However, large-sized 32-36s continue to be in short supply. We anticipate this changing as we get deeper into the harvest. Late last week, and again this week, the harvest in Mexico was significantly lower due to rain, as well as growers in higher elevations holding back to see if pricing stabilizes. These growers may wait one to two weeks before they resume. Pricing offered to growers was up slightly earlier this week and projected to flatten out by early next week. Weather will continue to play a factor in the daily harvest.
- **Asparagus:** Markets remain high. Supplies remain limited with smaller sizing.
- **Beans: Bushel green bean** supplies are improving and markets are slightly lower. **Snipped beans** supplies and quality are improving. Markets are all escalated and orders being prorated. **French bean** availability is limited this week due to rain in Guatemala on top of shipping delays; prices higher.
- **Broccoli:** Markets remain very high as growers experience a gap and quality concerns.
- **Broccolini:** Markets remain elevated with limited supplies.
- **Broccoli/Cauliflower Florets:** Supplies are very limited due to quality issues; prices higher. Expect prorates on orders this week.
- **Cauliflower:** Markets are higher.
- **Corn:** Markets are much higher as we start transitioning to GA this week.
- **Garlic, Ginger:** Markets remain very high garlic and ginger; containers from China are extremely limited. Orders are all being prorated.
- **Herbs:** Israeli **chives** back online beginning next week. Colombian **dill** still limited due to weather; hopefully resolved in another few weeks.
- **Iceberg Lettuce:** Markets are much higher; poor yields due to quality issues.
- **Juices:** Orange, Lemon, Lime has been in short supply due to labor shortages in South. We'll be shipping both Perricone (Lambeth) and Natalie's (Orchid Island) out of existing codes.
- **Mushrooms: Shitake** supplies are limited; growers struggling with yield issues and cannot meet demand. **Maitake** are still very limited. **Oyster** supplies are limited due to growing issues; pricing elevated.
- **Onions:** We are now stocking **Pacific Northwest**. Expect **Jumbo Red/Yellow Onion** pricing to be elevated this season due to poor harvest in size and yield. Most packinghouses lowered sizing standard for Jumbo Yellow from 3.25" min to 3" min. **Freight will be a challenge out of PNW this year with quotes for next quart going up.** **Peruvian Sweets** in stock.
- **Oyster Mushrooms:** Supplies are limited due to growing issues. Prices will be higher.
- **Peas:** Markets remain high with limited supplies. Rain in the growing region is hurting supplies and quality.
- **Potatoes:** New crop **Norkotah** are sizing up better late in the harvest; expect higher prices across the board. Expect larger size potato pricing to remain high as larger size yield was poor; 70, 60, 50, 40 ct. Freight will be a challenge out of the PNW this year with quotes for next quarter going up. **Reds and Yukons** coming from Canada and Minnesota. **White potatoes** coming from CA; pricing remains high on these due to freight rates out of CA. **WA Reds, Whites, Yukons** will start in a couple weeks.
- **Romaine:** Markets are higher on whole Romaine and hearts. Growers are seeing quality issues causing low yields and short supplies.
- **Salad Mixes:** Quality has been an issue, especially with chopped romaine. All salad mixes are being prorated at shipping point.
- **Squash:** Markets are higher as supplies from northeast slow down and GA is slow to start.



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NOTABLE UPDATES

VEGETABLES

Arugula: Markets are steady.

Baby Kale: Markets are steady.

Baby Lettuce: Baby lettuces are available. **Frisee will be limited throughout the winter.**

Baby Spinach: Markets are steady.

Baby Squash: Baby squash is available **except for green patty pan.**

Baby Veg: Supplies are steady on all.

Beets: Good volume out of new regions; pricing steady again.

Brussels Sprouts: Markets are higher due to strong demand.

Cabbage: Markets are steady.

Carrots: Canadian jumbo carrots in stock.

Celery: Markets are steady.

Celery Root: Is available ; pricing should come off in the next week.

Chives: Israeli Chives now available; expected to be until June of next year.

Cilantro: Markets are steady with good quality.

Cucumbers: Markets are steady. **Pickling cucumbers** are steady. **Euro cucumbers** are higher this week with limited supplies. **Mini cucumber** markets remain elevated with limited supplies.

Eggplant: **Markets are higher.**

Greens: Markets are steady; supplies coming from NJ and MD.

Green Onions: Markets are steady.

Leaf Items: Markets are steady.

Peppers: **Green** markets are higher as local supplies wind down and GA is just getting started. **Hot house** pepper markets are steady this week. Supplies are better and pricing is steady on **red, yellow and mini sweet peppers**. Growing area transitions will be coming in the next couple of weeks; may see some price increases and gaps in supply.

Shallots: Markets are steady.

Spring Mix: Markets are steady.



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FRUITS

Apples: Markets are lower on Granny Smith, Gala and Golds.

Bananas: Banana pricing and supplies steady. Improved **plantain** supplies; pricing will be down again next week.

Blueberry: Markets are steady.

Blackberry: Markets are steady.

Cantaloupe: Markets remain at high levels.

Grapes: Markets are steady with supplies coming from CA.

Honeydew: Markets remain high but sizing is starting to improve.

Lemons: Markets are steady. Limited supplies from CA; MX is just starting with limited volume.

Limes: Supplies are improving as rain slows. Pricing steady; may see lower pricing in the week to come. But growers are expecting shortages and strong pricing in Nov. due to new crop flowers that were hurt in hurricane.

Mango: Brazil has started and supplies are steady.

Oranges: Markets are higher; limited supplies of small oranges for the next few weeks. FL oranges are in stock. **Clementines** in stock **TAN15** 10/3lb and **TAN05** 5lb gift boxes. CA **Grapefruit** in stock.

Pears: New crop **Bartlett, Anjou and Bosc** Pears from WA are in stock.

Pineapple: Good supplies, steady pricing.

Raspberries: Markets are steady.

Stone Fruit: Season is winding down. **Yellow peaches and yellow nectarines** are in stock; will finish soon. **White peaches and white nectarines** are done. **Black and red plums** are in stock.

Strawberries: Markets remain high; quality has been only fair with small size. **Stem berries are available with preorders only.**

Watermelon: Markets are higher as local supplies finish up for the season.

Dairy: Egg market unchanged; butter moved down slightly. Cheese and liquid dairy are up a little.

Oils: Slight increase.

TOMATOES

Tomatoes, rounds/Romas: The round tomato market is tight on both 6x6 and 5x6. Roma markets rising as supply for larger sizes continue to tighten up in both US and Mexico.

Grape and Cherry: Markets are flat to slightly up.

Baby Heirloom & Mixed Cherries: Supplies are steady.

Heirloom Tomato: Markets are higher. **Local Heirlooms** are in stock; **Local Baby Heirlooms** are still gapping.