



Weekly Market Report

November 22, 2021

Watch out! Important updates on these items.

Freight Rates—Market rates nationwide are high due to the approaching Thanksgiving holiday. We expect this to continue all of November.

- **Avocados:** Mexico—harvesting has resumed; better supplies in market now. Pricing steady on large size fruit; smaller fruit is coming off slightly this week.
- **Bananas:** Banana supplies steady. Due to increased costs of production and transportation, all importers are increasing costs across-the-board on all product codes. Steady **plantain** supplies; pricing will also be increased due to imposed higher costs.
- **Broccoli:** Growers are gapping between regions leading to an extremely high-priced market.
- **Broccoli/Cauliflower Florets:** Supplies are very limited due to supply/quality issues; prices remain elevated. Prorates will continue.
- **Brussels Sprouts:** Markets are higher with holiday demand.
- **Cauliflower:** Markets are higher as northern growing areas finish for the year.
- **Celery:** Markets remain high.
- **Corn:** Markets remain elevated with very limited availability out of GA. FL is just getting started.
- **Grapes:** Markets are higher with supplies coming from CA.
- **Green Onions:** Markets are very high due to weather issues in Mexico.
- **Herbs:** Colombian **dill** availability and quality improving. All other herb harvest remains fairly consistent.
- **Juices:** Orange, Lemon, Lime has been in short supply due to labor shortages in South. We'll be shipping both Perricone (Lambeth) and Natalie's (Orchid Island) out of existing codes. Only sizes available are: **Lime Juice** 16/1qt (fresh and pasteurized); **Lemon Juice** 16/1qt (fresh and pasteurized); **OJ** 4/1gal; **Lemon and Lime Juice gallons**—Natalie's only due to availability
- **Leaf Items:** Markets remain elevated.
- **Limes:** Costs continue to increase in Mexico, outpacing the U.S. market. In response, overall crossings and availability are expected to decline until pricing reaches compatibility. As we transition to the new production cycle, lower yields are expected over the next few weeks. Peak sizing will soon shift to small fruit; large sizes will become scarce.
- **Mushrooms:** All mushrooms are in short supply and prices will be higher. Growers are not able to harvest enough to keep up with demand. We don't expect to see any relief in supplies until after the first of the year, at the earliest.
- **Potatoes:** **Norkotah** and **Burbanks** in house; current supplies have larger potatoes (40, 50ct) in better supplies and steady markets. 90-60ct are in tighter supply; markets are higher. **Reds and Yukons** coming from Canada and Minnesota. **White potatoes** coming from CA; pricing remains high on these due to freight rates out of CA. **WA Reds, Whites, Yukons** will start in a couple weeks.
- **Romaine:** Markets remain high on whole romaine and hearts. Growers are seeing quality issues causing low yields and short supplies.
- **Salad Mixes:** Quality has been an issue, especially with chopped romaine. All salad mixes are being prorated at shipping point. Prices remain elevated.
- **Watermelons:** Markets are much higher with very limited supplies.



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NOTABLE UPDATES

VEGETABLES

Arugula: Markets are steady. Organic product has been limited due to quality issues.

Asparagus: Markets are steady.

Baby Kale: Markets are steady.

Baby Lettuce: Baby lettuces are available. **Frisee may be limited due to cold temps.**

Baby Spinach: Markets are steady.

Baby Squash: Baby squash is available **except for green patty pan.**

Baby Veg: Supplies are steady on all.

Beans: **Bushel, snipped** and **French** bean supplies are steady.

Beets: Good volume out of new regions; pricing steady again.

Broccolini: Markets are steady but supplies remain limited.

Cabbage: Markets are much higher.

Carrots: Canadian jumbo carrots in stock.

Cilantro: Markets have started to ease with supplies slowly improving.

Cucumbers: Markets are steady as supplies improve. **Pickling cucumbers** are higher as supplies from Mexico are just getting started. **Euro cucumber** markets are steady. **Mini cucumber** supplies are improving and prices are lower.

Eggplant: **Markets are higher.**

Garlic, Ginger: Markets have started to ease as supplies slowly improve.

Greens: Markets are steady.

Iceberg Lettuce: Markets are lower as Yuma has started and supplies are increasing.

Onions: We are now stocking **Pacific Northwest**. Expect **Jumbo Red/Yellow Onion** pricing to be elevated this season due to poor harvest in size and yield. Most packinghouses lowered sizing standard for Jumbo Yellow from 3.25" min to 3" min. **Freight will be a challenge out of PNW this year with quotes for next quart going up.** **Peruvian Sweets** in stock.

Peas: Markets are slowly returning to normal levels.

Peppers: **Green** markets are lower as supplies start to improve. **Hot house** pepper markets are steady. **Red, yellow and mini sweet pepper** supplies are improving as the new growing areas get underway.

Shallots: Markets are steady.

Spring Mix: Markets are steady.

Squash: Supplies from GA and Mexico are good and markets are steady.



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FRUITS

Apples: Markets are higher on apples due to increased freight.

Blueberry: Markets are steady.

Blackberry: Markets are steady.

Cantaloupe: Markets remain at high levels.

Honeydew: Markets are lower as supplies from Mexico increase.

Lemons: Markets are steady. Limited supplies from CA; MX is just starting with limited volume.

Mango: Brazil has started and supplies are steady.

Oranges: Markets are steady; new crop **navels** in stock now. FL **oranges** and **grapefruit** (in all sizes) are in stock as well. **Clementines** in stock **TAN15** 10/3 LB and **TAN05** 5LB gift boxes.

Pears: Markets are higher due to increased freight.

Pineapple: Supplies remain steady; **we will see increased costs** as import vendors imposing across-the-board increases due to their higher costs of production and transportation.

Raspberries: Markets are steady.

Stone Fruit: **Black plums** are the only remaining stone fruit; **peaches** and **nectarines** should start back up in early Jan. **Cherries** should start late Dec.

Strawberries: Prices are very high and quality will be marginal; FL and Mexico are still two weeks away from full production. **Stem berries will not be available.**

Dairy: Egg market spiked significantly due to last minute retail demand, according to producers; expected to fall back after the holiday.

Butter market increased slightly while cheese markets dropped slightly. Both expected to spike up over the week. Liquid dairy prices set for Nov. but Dec. is being forecasted to increase.

Oils: Prices will remain the same this week.

TOMATOES

Tomatoes, rounds/Romas: The round tomato market supplies are tight due to weather and increased demand. Quality good. Roma markets are also tight; FL and Mexico have good quality. Grape & Cherry markets steady.

Baby Heirloom & Mixed Cherries: Supplies are steady.

Heirloom Tomato: Markets remain higher with limited supplies.